

## Contact

Tokyo Japan  
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(LinkedIn)

## Top Skills

Learning Design  
Action Learning® Consulting  
Small Business Management, Japan

## Languages

Japanese (Native or Bilingual)  
Chinese (Elementary)  
English (Native or Bilingual)

## Honors-Awards

Voted Top Analyst - Nikkei Survey of Institutional Investors - Automobile Industry

# Kurt Hahn

Director | Content Development | INVENIO CO LTD  
Within 23 wards, Tokyo, Japan

## Summary

Director in charge of designing and conducting multi-language leadership and organizational training interventions for Japanese multinational corporations.

## Experience

### INVENIO CO., LTD.

Director - Content Development  
April 2012 - Present  
Within 23 wards, Tokyo, Japan

Director in charge of designing and conducting multi-language leadership and organizational training interventions for Japanese multinational corporations.

Administrator of the INVENIO GLOBAL HR ROUND TABLE, a community of non-Japanese HR professionals in Tokyo sharing insight on the challenges of global HR at Japanese MNCs.

### Sequoia Capital

Japan Advisor  
December 2011 - November 2012 (1 year)  
Within 23 wards, Tokyo, Japan

Equity research, market analysis and investment network development with Japanese venture capital think tanks

### Amazon

Category Product Manager - Amazon Japan  
October 2010 - November 2011 (1 year 2 months)  
Within 23 wards, Tokyo, Japan

Responsible for \$800M business group, expanding merchandise, growing marketing and promotions and driving margin expansion and +35% sales growth during tenure

### IntellAsset, Inc.

Founding Partner - Managing Director

June 1994 - September 2010 (16 years 4 months)

Within 23 wards, Tokyo, Japan

Management consulting & venture capital firm co-founded by ex-McKinsey & Co (Japan) partners - incubator and seed investor of INVENIO CO LTD

## STEFANEL

President & Representative Director - Stefanel Japan

April 2004 - May 2009 (5 years 2 months)

Within 23 wards, Tokyo, Japan

Launched the Japanese subsidiary, assembled a local team, built the operations, developed the brand and launched key retail locations achieving performance ahead of target

## UBS

Vice President & Senior Equity Analyst - UBS Securities Japan

September 1987 - May 1994 (6 years 9 months)

Within 23 wards, Tokyo, Japan

Top automotive analyst 1989 (Nikkei Ranking), frequent on-air contributor to CNN

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## Education

Stanford University Graduate School of Business

Executive Program, Small Business Management

KEIDANREN Japan Business Federation Institute for Int'l Studies & Training

Graduate Program in Management, Six Month Retreat Mt Fuji

San Francisco State University

Bachelor of Arts, Japanese Literature

Waseda University

15 Month Exchange Student, Japanese Studies